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SQ (SPIRITUAL QUOTIENT) >>> IQ (INTELLIGENCE QUOTIENT)

Jack Ma Once Said :- "Never Give Up. Today is Hard, Tomorrow will be Worse, But the day after tomorrow will be Sunshine. Most people give up by Tomorrow Evening" I see lot of young valuers complaining that there is no work being allotted to them even after passing IBBI Exams and getting IBBI registrations. I think I am the correct person to explain this issue as I am young and got my IBBI registration last year in Land and Building Asset Class.

DEVELOPING SQ – SPIRITUAL QUOTIENT

In any walk of life be it business, job, or professional service field, there are ups

and downs in it. In times of down period or less work days, we should not criticize the profession as this is the profession that is helping us earn our livelihood as well as good name in society. Developing SQ means developing your thinking process in a positive manner. Because if you are motivated about what you do, you will feel happy about it. Feeling happy release hormones in your body that energizes you. This process makes you problem solver and not a problem complainer.

Developing SQ starts with believing that whatever happens in life, happens for our good only. Our work should be doing

work that we are allotted, we should not worry about the final results or success. We should enjoy the process of working. To get assignments in initial stages, we need to develop our good communication skills, good character and good attitude towards work as well as clients. No work is small or big. Work is work and should be done keeping in mind that in good of others, lies our own good. IQ can be developed easily if you are good in your SQ

SEEING OPORTUNITIES AROUND

In any walk of life be it business, job, or professional service field, there are ups India's population as of today i.e., 22-06-2023 is around 142 crore (142,02,00,276 to be precise). From this population God has given opportunities to only 5339 professional registered valuers to provide fair and just service to other people of India.

- 2682 – Land & Building Valuers as of today.
- 533 – Plant & Machinery Valuers as of today.
- 2124 – Securities & Financial Assets Valuers as of today.

5339 Total Registered Valuers Against Population Of 142 Crore People. (Doesn't it sound great number to be positive about our great profession. Out of the numbers mentioned above, if we take the lowest work allotted to individual valuer in india, it will still be a great amount of work for each one of us.)

"THINKING POSITIVE TO EXPLORE NEW FRONTIERS IN VALUATION"

Ralph Waldo Emerson said, **"Sow a thought and you reap an action; sow an act and you reap a habit; sow a habit and you reap a character; sow a character and you reap a destiny."** Our destiny is tied directly to and starts with our thoughts. If you change a thought, you will change your future. Every action starts with a thought. Every attitude starts with a thought. Every destination started, not with someone else's action, but with the thought you selected.

So I would like to end this article by saying that we always need to believe in god and stay righteous in our work and behave as if god is always with you. If you are doing good, believe that god is with you, will give good results. If you are doing wrong, still believe that god is with you and will give bad outcomes accordingly.

Young Valuers in India should never think less or negative about the profession. This valuation profession is a great profession that helps in nation and economy building. Think of yourself as a court judge who needs to give fair and unbiased opinion regarding property to financial institutes or clients etc. In case of disputes or queries by banks, we should be capable of explaining them the pros and cons regarding property and help them take wise decisions.

"Stay Positive and Think Positive and make your surrounding peaceful and prosperous."